



DAVID DISNEY
Principal

David brings more than 30 years of knowledge and experience in the commercial real estate industry to Disney Investment Group. In 2013, David launched Disney Investment Group to continue his specialized focus of serving institutional and private clients by providing them with the highest level of integrity, service and execution in order to achieve the best results possible. Since its inception, Disney Investment Group has completed more than \$1.33 billion of shopping center transactions.

During his career, David has sold a wide variety of retail assets including power centers, grocery anchored centers, lifestyle/mixed-use centers, unanchored retail centers and single tenant/triple net leased assets. During the last 10+ years, David has sourced and closed more than \$2.35 billion of shopping center transactions throughout the country.

David served in a consultant capacity on the sale of Highland Park Village, a \$170 million luxury lifestyle center in Dallas in 2009. His largest transaction to date is Southlake Town Square, one of the premier mixed use/lifestyle center developments in the country. David arranged the sale of this property to Inland Western Real Estate in 2004 for a cumulative total sales price of \$271,420,106 (phases 1-4). Other notable sales transactions include Bridge Street Town Centre in Huntsville, Alabama (\$211,000,000) and Shops at the Galleria in Austin, Texas (\$132,000,000).

In 1996, David originally formed The Disney Group where he focused almost exclusively on investment sales transactions including shopping center sales and land sales for 13 years. In 2009, David co-founded UCR Investment Sales (UCRIS) in Dallas and was appointed President of the UCRIS division. In 2012, after only 3 years, David led his division by driving UCRIS' annual revenues to more than \$5 million and was recognized as the top producer within UCR and UCRIS.

David began his career in commercial real estate at Trammell Crow Company in 1988 where, for over 8 years, he specialized in retail leasing/brokerage in Dallas and focused on property/asset management in Southern California. As a leasing agent, David completed more than 100 new leases/renewals for shopping centers within the retail division of Trammell Crow Dallas/Ft. Worth, Inc. In Southern California, David managed for Trammell Crow Company all aspects of a 3 million square foot property portfolio comprised of retail, office and industrial assets.

David is a licensed real estate broker in the state of Texas. He received his joint bachelor of business administration degree in real estate and finance from Southern Methodist University in 1989. David is married and has three children.

